

AYSO Annual Fiscal Budget

Section	1	D	Region	92	Other
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Year
Year
For the 12 month period beginning: July 1, 2019
Ending: June 30, 2020

Date of last financial statement distributed to members:

Estimated Revenues:	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	\$ 183,875.00	175.96	172,574.00
4006 Registration Fee Refunds	(3,000.00)	(2.87)	(1,073.00)
4007 Early Registration Discount			
4008 Multi-Child Discount			
4009 Late Registration Fees	200.00	0.19	
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees			
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	1,000.00		955.00
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other			
4310 Sponsors/Contributions/Donations	500.00	0.48	900.00
9105 Interest Income			
4959 Other Income (Describe)			
Total Estimated Revenue (R):	\$ 182,575.00	174.71	\$ 173,356.00

Estimated Expenditures:			
5101 Uniforms - Players - TAX PAID	37,000.00	35.41	32,519.00
5102 Uniforms - Coaches - TAX PAID	10,000.00	9.57	-
5103 Uniforms - Referees - TAX PAID	3,000.00	2.87	7,446.00
5104 Uniforms - Other - TAX PAID			-
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID			
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	20,000.00	19.14	17,157.00
5115 Facility / Park Fees	250.00	0.24	225.00
5130 Equipment - TAX PAID	5,000.00	4.78	4,320.00
5135 Equipment - NO TAX PAID	1,000.00		752.00
5140 Storage Expenses	-	-	-
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			300.00
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees			1,200.00
5229 Tournament/Player Camp Expenses			

5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	4,000.00	3.83	3,120.00

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions	-		-
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	20,000.00	19.14	16,650.00
5275	Donations			1,300.00
5431	Clinic Training Expenses: Player	25,000.00	23.92	22,800.00
5432	Clinic Training Expenses: Coaches	1,000.00	0.96	1,004.00
5433	Clinic Training Expenses: Referees	3,000.00	2.87	581.00
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	3,600.00		3,556.00
5702	Payments to AYSO: NSTC			-
5703	Payments to AYSO: Registration Fees			
5704	Payments to AYSO: Supply Center	250.00	0.24	152.00
5705	Payments to AYSO: Sales Tax			
5710	Payments to Affiliates	-	-	-
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	15,000.00	14.35	12,432.00
7431	Section / NAGM	2,500.00	2.39	2,522.00
7435	Travel Mileage	-	-	-
7515	Phone / Internet / Website	400.00	0.38	336.00
7535	Postage	225.00	0.22	125.00
7540	Freight paid for uniforms and equipment	1,000.00	0.96	490.00
7625	Office Supplies	200.00	0.19	11.00
7695	Miscellaneous Supplies	250.00	0.24	234.00
8305	Bank Fees	400.00	0.38	360.00
8375	Volunteer Background Screening	10,000.00	9.57	-
8595	Other Expenses	19,500.00	18.66	50,000.00
Contingency				
Total Estimated Expenditures (E):		\$ 182,575.00	\$ 170.31	\$ 179,592.00

Estimated Cash Increase (Decrease):	(R-E)	\$ -
Estimated Bank Balance on June 30:		\$ 125,000.00
Estimated Ending Cash Balance:		\$ 125,000.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player;
Minus line 8595, Estimated Cash Increase
 is \$25,727

Comments: 8595 line item is a possible donation to city of El Segundo for field renovations, similar to prior year expense.

Treasurer's Name & Signature: Anthony McFadden Date: _____

Executive Member's Name & Signature: Barry Gribbon Date: _____

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION: <table border="1"> <thead> <tr> <th colspan="2"></th> <th colspan="2" style="text-align: center;"><u>Registration fees</u></th> </tr> <tr> <th>Players</th> <th>Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>675</td> <td>x \$ 145.00</td> <td>=</td> <td>\$ 97,875.00</td> </tr> <tr> <td>210</td> <td>x \$ 200.00</td> <td>=</td> <td>\$ 42,000.00</td> </tr> <tr> <td>160</td> <td>x \$ 35.00</td> <td>=</td> <td>\$ 5,600.00</td> </tr> <tr> <td>320</td> <td>x \$ 120.00</td> <td>=</td> <td>\$ 38,400.00</td> </tr> <tr> <td>1045</td> <td>Total</td> <td></td> <td>\$ 183,875.00</td> </tr> </tbody> </table>			<u>Registration fees</u>		Players	Fee			675	x \$ 145.00	=	\$ 97,875.00	210	x \$ 200.00	=	\$ 42,000.00	160	x \$ 35.00	=	\$ 5,600.00	320	x \$ 120.00	=	\$ 38,400.00	1045	Total		\$ 183,875.00
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* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.